## **Oracle Cloud Journey**

Lora Ivanova FMW Sales, Oracle Bulgaria Iora.ivanova@oracle.com



## Transformation

Milling Arth

REFERENCE

And Real Production Francisco Constanting







## What We Built

A complete, open, and secure platform that spans all layers of the cloud, and provides choice and access to innovation for all

**A Cloud Without Compromise** 



# Enabling the Journey

• From any starting point

- New cloud, private cloud and hybrid
- All workloads, developers and data
- Connect all apps, business practices
- Go beyond just migrate

# Connecting businesses and people to information

ORACLE

## **Oracle Cloud**



An integrated platform that provides unprecedented ability to take meaningful steps toward genuine business transformation

### Oracle SaaS



Unlock business value and performance by enabling businesses and people to be more informed, connected, productive, and engaged





- Best-in-class modern cloud apps for modern business demands
- Complete suite spanning every business category
- Integrated business processes, connected people across the enterprise



## Oracle SaaS

- Shift engagement models: systems to people
- Increase performance through informed and engaged employees
- Build preference, interaction, empowerment
- Deliver personalized experiences across channels
- Improve operation efficiency; insights into action

#### Transform by unifying, enriching, and extending these tools



### Oracle PaaS



Innovate, integrate, connect, secure, and discover with an integrated underlying platform for change





- Broadest offering across all major categories
- Same capabilities in cloud as on premises
- Automation through cloud tooling; focus on outcomes vs. administration



## Oracle PaaS

- Broadest offering across all major categories; same capabilities in cloud as on premises
- Innovate, integrate, secure, and discover
- Automation through cloud tooling; focus on outcomes vs. administration
- Extend, develop, and drive insights across all apps and data: Oracle, third-party, or custom

#### Seamlessly integrate with IaaS to scale and migrate workloads



### Oracle IaaS

#### **Seamless Migration**

Predictable Performance

Scalable & Dedicated Resources

**Accelerated Deployments** 

Secure Connections

Scale business and accelerate cloud transformation, combining IaaS with PaaS and SaaS



### Oracle IaaS



- Best-in-class storage, networking, and elastic compute services
- Broad range of Compute offerings to handle diverse use-cases
- Secure, reliable, with industry-leading scale



## Oracle IaaS

- Simplified and faster migration of all workloads
- Shift virtualized workloads without change
- Deployment choice and portability
- Predictable, consistent performance, isolation
- Business and data preservation, retention
- Enterprise grade–workloads, visibility, support

#### **Based on our portfolio of converged infrastructure systems**



## Solutions for Every **Category**









## Solutions for Every **Stakeholder**





TI-

Sales





Human

Resources



Finance



Analyst



Service



## Complete

Open

## Secure

Choice

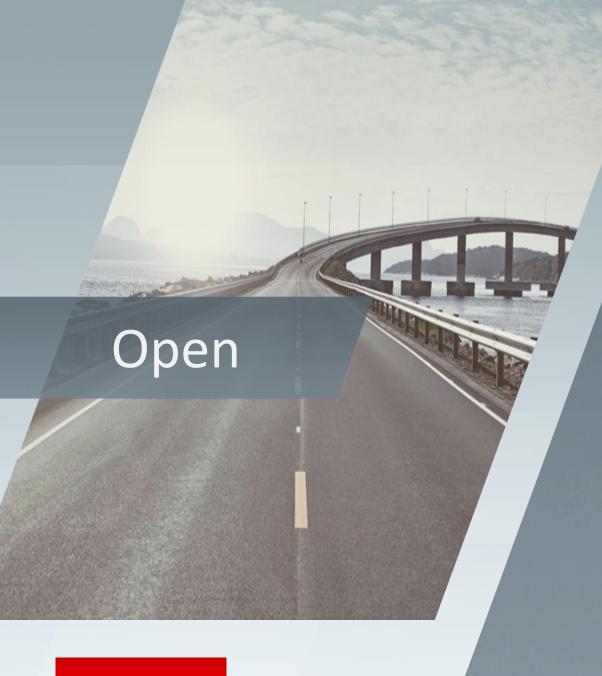


## Complete

ORACLE

• Spanning all layers of the cloud: laaS, PaaS, SaaS

- Every layer...integrated
- Based on our foundational infrastructure platforms
- Reduces complexity
- Every category and stakeholder
- Consumption models for all



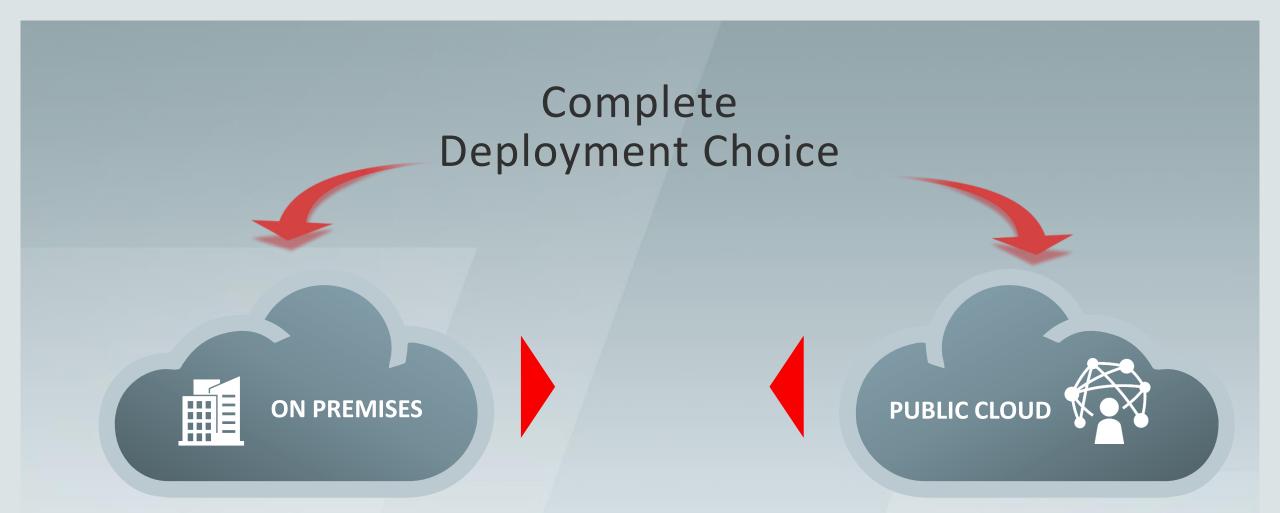
- An open, standards-based platform
- Supports all workloads, applications, languages, open source, OS platforms, data types
- For everyone to build on, customers and partners
- Integrated with Oracle apps and the application ecosystem

## Secure

- Offers protection for every layer
- Physical data center access
- Encryption of data at rest, in motion
- App access; privileged users controls
- Masking, redacting sensitive data
- Identity access management

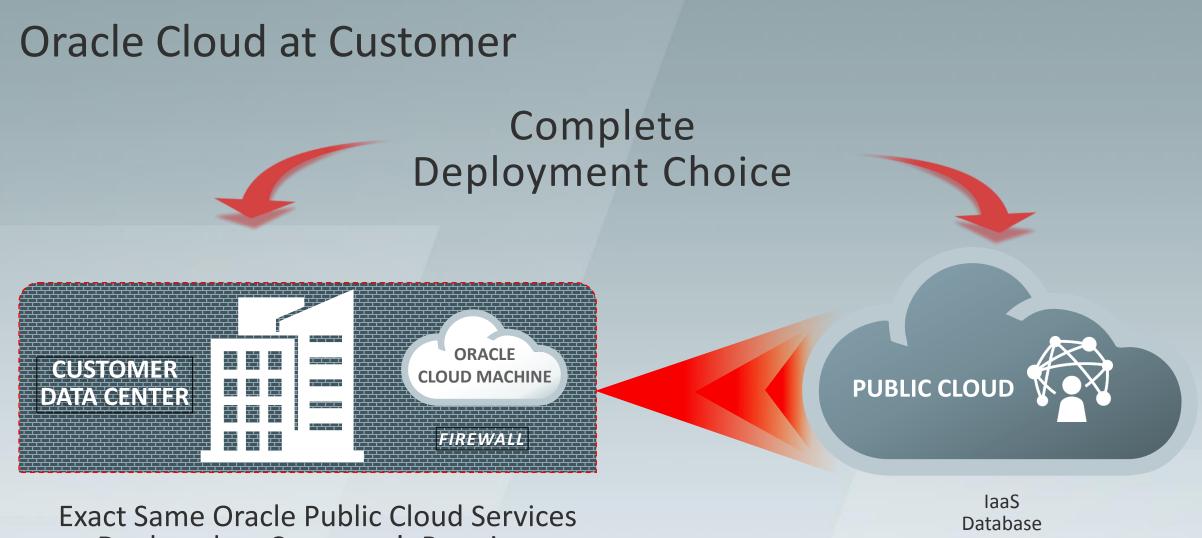
## Choice

- Deployment: private, public, Cloud at Customer, hybrid
- Same environments preserve existing IT investments, skills
- Migration and adoption paths– infrastructure, apps, extensions, integrations, dev, production



#### Move Workloads Between On Premises and Public Cloud





**Deployed on Customer's Premises** 

Java Integration Exadata **Big Data** 

